

Non Consolidated

Updated: 6-Feb-2024

Mandom corp.**Annul Results**

Financial Position	unit	FYE3/'20	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24
Total assets	Millions of yen	66,734	67,525	63,661	64,244	
Current Assets	Millions of yen	18,385	16,567	17,816	19,816	
Property, plant and equipment	Millions of yen	17,459	21,678	19,956	17,936	
Non-current assets	Millions of yen	48,349	50,958	45,844	44,427	
Total Liabilities	Millions of yen	9,773	11,430	8,999	10,065	
Current Liabilities	Millions of yen	6,825	8,962	7,185	7,904	
Non-Current Liabilities	Millions of yen	2,947	2,468	1,813	2,161	
Interest-bearing debt	Millions of yen	0	3,500	0	0	
Total Equity	Millions of yen	56,961	56,094	54,661	54,178	
Shareholders' equity	Millions of yen	56,961	56,094	54,661	54,178	
Current Assets/Total assets (%)	%	27.6%	24.5%	28.0%	30.8%	
Non-current assets/Total assets (%)	%	72.4%	75.5%	72.0%	69.2%	
Total Liabilities/Total assets (%)	%	14.6%	16.9%	14.1%	15.7%	
Total Equity/Total assets (%)	%	85.4%	83.1%	85.9%	84.3%	
Equity ratio(%)	%	85.4%	83.1%	85.9%	84.3%	
Operating Results	unit	FYE3/'20	FYE3/'21	FYE3/'22	FYE3/'23	FYE3/'24
Net sales	Millions of yen	50,414	41,787	36,102	40,310	
Gross Profit	Millions of yen	27,460	20,916	15,670	18,064	
Selling, General and Administrative Expenses	Millions of yen	24,134	20,799	16,937	17,112	
Operating Profit(Loss)	Millions of yen	3,326	116	-1,266	952	
Ordinary Profit(Loss)	Millions of yen	4,091	822	369	1,523	
Net Profit(Loss)	Millions of yen	3,117	1,796	1,344	561	
Personnel Expenses	Millions of yen	6,755	6,545	6,366	6,441	
Depreciation Expenses	Millions of yen	852	721	740	693	
Research and Development Expenses	Millions of yen	1,822	1,460	1,374	1,382	
Advertising and Promotion Expenses	Millions of yen	7,046	5,595	3,584	3,689	
Gross profit margin	%	54.5%	50.1%	43.4%	44.8%	
Operating profit margin	%	6.6%	0.3%	-3.5%	2.4%	
Ordinary profit margin	%	8.1%	2.0%	1.0%	3.8%	
Advertising and promotion expenses margin	%	14.0%	13.4%	9.9%	9.2%	

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Quarterly results

Operating Results	unit	FYE3/'20				FYE3/'21				FYE3/'22				FYE3/'23				FYE3/'24				
		1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 Q	
Net sales	Millions of yen	14,021	14,747	10,040	11,604	11,336	11,765	8,714	9,971	9,658	9,890	8,040	8,513	10,537	10,471	9,158	10,143	10,909	11,322	9,779		
Gross Profit	Millions of yen	7,636	8,206	5,535	6,081	6,226	6,519	4,510	3,660	4,113	4,469	3,652	3,434	4,737	4,701	4,243	4,382	4,754	4,795	4,599		
Selling, General and Administrative Expenses	Millions of yen	6,339	6,356	5,184	6,253	5,092	5,955	4,483	5,268	4,659	4,042	3,828	4,407	4,109	4,286	4,018	4,697	4,566	4,355	4,300		
Operating Profit(Loss)	Millions of yen	1,297	1,849	351	-172	1,134	563	26	-1,607	-545	427	-175	-973	628	414	224	-315	187	439	298		
Ordinary Profit(Loss)	Millions of yen	1,781	1,885	398	25	1,620	616	97	-1,512	356	909	-139	-757	761	474	268	19	575	637	362		
Net Profit(Loss)	Millions of yen	1,289	1,446	303	77	1,227	1,813	191	-1,436	388	1,429	-30	-442	566	295	151	-451	466	501	196		
Personnel Expenses	Millions of yen	1,673	1,700	1,697	1,683	1,693	1,678	1,597	1,576	1,658	1,638	1,466	1,603	1,629	1,666	1,598	1,546	1,331	1,426	1,245		
Depreciation Expenses	Millions of yen	207	211	213	219	180	178	177	184	178	183	188	189	172	176	172	171	169	173	175		
Research and Development Expenses	Millions of yen	403	521	344	552	321	444	266	428	342	269	334	428	292	363	336	389	303	393	390		
Advertising and Promotion Expenses	Millions of yen	1,989	1,895	1,312	1,848	1,149	1,902	1,017	1,526	1,081	784	716	1,002	656	912	784	1,335	1,272	977	1,131		
Gross profit margin	%	54.5%	55.6%	55.1%	52.4%	54.9%	55.4%	51.8%	36.7%	42.6%	45.2%	45.4%	40.3%	45.0%	44.9%	46.3%	43.2%	43.6%	42.4%	47.0%		
Operating profit margin	%	9.3%	12.5%	3.5%	-1.5%	10.0%	4.8%	0.3%	-16.1%	-5.6%	4.3%	-2.2%	-11.4%	6.0%	4.0%	2.5%	-3.1%	1.7%	3.9%	3.1%		
Ordinary profit margin	%	12.7%	12.8%	4.0%	0.2%	14.3%	5.2%	1.1%	-15.2%	3.7%	9.2%	-1.7%	-8.9%	7.2%	4.5%	2.9%	0.2%	5.3%	5.6%	3.7%		
Advertising and promotion expenses margin	%	14.2%	12.9%	13.1%	15.9%	10.1%	16.2%	11.7%	15.3%	11.2%	7.9%	8.9%	11.8%	6.2%	8.7%	8.6%	13.2%	11.7%	8.6%	11.6%		

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Quarterly cumulated results

Financial Position	unit	FYE3/'20				FYE3/'21				FYE3/'22				FYE3/'23				FYE3/'24				
		3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	
Total assets	Millions of yen	71,763	67,686	65,774	66,734	66,055	67,227	66,931	67,525	65,608	64,318	61,992	63,661	62,660	63,863	63,054	64,244	63,244	63,406	61,940		
Current Assets	Millions of yen	27,634	23,381	20,814	18,385	16,897	15,754	15,158	16,567	16,132	16,458	15,388	17,816	17,553	18,844	18,224	19,816	19,010	19,951	19,194		
Property, plant and equipment	Millions of yen	14,161	13,986	13,701	17,459	17,527	21,773	21,365	21,678	21,000	21,026	20,366	19,956	19,355	18,811	18,318	17,936	17,435	17,051	16,607		
Non-current assets	Millions of yen	44,129	44,304	44,960	48,349	49,158	51,472	51,773	50,958	49,476	47,860	46,604	45,844	45,106	45,019	44,830	44,427	44,234	43,455	42,746		
Total Liabilities	Millions of yen	12,231	9,421	8,487	9,773	9,256	9,588	9,288	11,430	10,144	7,912	6,784	8,999	8,236	8,821	8,446	10,065	9,171	9,066	8,456		
Current Liabilities	Millions of yen	9,628	6,710	5,480	6,825	5,534	6,354	5,816	8,962	7,835	5,939	4,976	7,185	6,474	6,929	6,459	7,904	6,888	6,888	6,340		
Non-Current Liabilities	Millions of yen	2,603	2,711	3,006	2,947	3,721	3,234	3,471	2,468	2,309	1,973	1,807	1,813	1,761	1,891	1,986	2,161	2,283	2,177	2,116		
Interest-bearing debt	Millions of yen	0	0	0	0	0	0	1,200	3,500	2,000	0	0	0	0	0	0	0	0	0	0		
Total Equity	Millions of yen	59,532	58,264	57,286	56,961	56,799	57,639	57,643	56,094	55,464	56,406	55,208	54,661	54,424	55,042	54,608	54,178	54,073	54,340	53,484		
Shareholders' equity	Millions of yen	59,532	58,264	57,286	56,961	56,799	57,639	57,643	56,094	55,464	56,406	55,208	54,661	54,424	55,042	54,608	54,178	54,073	54,340	53,484		
Current Assets/Total assets (%)	%	38.5%	34.5%	31.6%	27.6%	25.6%	23.4%	22.6%	24.5%	24.6%	25.6%	24.8%	28.0%	28.0%	29.5%	28.9%	30.8%	30.1%	31.5%	31.0%		
Non-current assets/Total assets (%)	%	61.5%	65.5%	68.4%	72.4%	74.4%	76.6%	77.4%	75.5%	75.4%	74.4%	75.2%	72.0%	72.0%	70.5%	71.1%	69.2%	69.9%	68.5%	69.0%		
Total Liabilities/Total assets (%)	%	17.0%	13.9%	12.9%	14.6%	14.0%	14.3%	13.9%	16.9%	15.5%	12.3%	10.9%	14.1%	13.1%	13.8%	13.4%	15.7%	14.5%	14.3%	13.7%		
Total Equity/Total assets (%)	%	83.0%	86.1%	87.1%	85.4%	86.0%	85.7%	86.1%	83.1%	84.5%	87.7%	89.1%	85.9%	86.9%	86.2%	86.6%	84.3%	85.5%	85.7%	86.3%		
Equity ratio (%)	%	83.0%	86.1%	87.1%	85.4%	86.0%	85.7%	86.1%	83.1%	84.5%	87.7%	89.1%	85.9%	86.9%	86.2%	86.6%	84.3%	85.5%	85.7%	86.3%		
Operating Results	unit	FYE3/'20				FYE3/'21				FYE3/'22				FYE3/'23				FYE3/'24				
		3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	3 months	6 months	9 months	annual	
Net sales	Millions of yen	14,021	28,769	38,809	50,414	11,336	23,102	31,816	41,787	9,658	19,548	27,589	36,102	10,537	21,008	30,167	40,310	10,909	22,231	32,011		
Gross Profit	Millions of yen	7,636	15,843	21,378	27,460	6,226	12,745	17,255	20,916	4,113	8,583	12,236	15,670	4,737	9,439	13,682	18,064	4,754	9,550	14,149		
Selling, General and Administrative Expenses	Millions of yen	6,339	12,696	17,880	24,134	5,092	11,047	15,531	20,799	4,659	8,701	12,529	16,937	4,109	8,395	12,414	17,112	4,566	8,922	13,223		
Operating Profit(Loss)	Millions of yen	1,297	3,147	3,498	3,326	1,134	1,698	1,724	116	-545	-117	-293	-1,266	628	1,043	1,268	952	187	627	926		
Ordinary Profit(Loss)	Millions of yen	1,781	3,667	4,065	4,091	1,620	2,236	2,334	822	356	1,266	1,126	369	761	1,236	1,504	1,523	575	1,213	1,575		
Net Profit(Loss)	Millions of yen	1,289	2,736	3,039	3,117	1,227	3,041	3,232	1,796	388	1,818	1,787	1,344	566	861	1,013	561	466	967	1,164		
Personnel Expenses	Millions of yen	1,673	3,374	5,071	6,755	1,693	3,371	4,969	6,545	1,658	3,297	4,763	6,366	1,629	3,296	4,895	6,441	1,331	2,757	4,002		
Depreciation Expenses	Millions of yen	207	419	632	852	180	359	537	721	178	362	550	740	172	348	521	693	169	342	517		
Research and Development Expenses	Millions of yen	403	924	1,269	1,822	321	765	1,032	1,460	342	611	946	1,374	292	656	992	1,382	303	696	1,087		
Advertising and Promotion Expenses	Millions of yen	1,989	3,885	5,197	7,046	1,149	3,051	4,069	5,595	1,081	1,865	2,581	3,584	656	1,568	2,353	3,689	1,272	2,250	3,382		
Gross profit margin	%	54.5%	55.1%	55.1%	54.5%	54.9%	55.2%	54.2%	50.1%	42.6%	43.9%	44.4%	43.4%	45.0%	44.9%	45.4%	44.8%	43.6%	43.0%	44.2%		
Operating profit margin	%	9.3%	10.9%	9.0%	6.6%	10.0%	7.3%	5.4%	0.3%	-5.6%	-0.6%	-1.1%	-3.5%	6.0%	5.0%	4.2%	2.4%	1.7%	2.8%	2.9%		
Ordinary profit margin	%	12.7%	12.7%	10.5%	8.1%	14.3%	9.7%	7.3%	2.0%	3.7%	6.5%	4.1%	1.0%	7.2%	5.9%	5.0%	3.8%	5.3%	5.5%	4.9%		
Advertising and promotion expenses margin	%	14.2%	13.5%	13.4%	14.0%	10.1%	13.2%	12.8%	13.4%	11.2%	9.5%	9.4%	9.9%	6.2%	7.5%	7.8%	9.2%	11.7%	10.1%	10.6%		